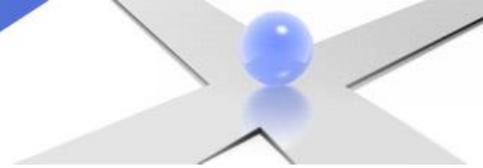


# Info-Gap Theory

## Concepts and Applications

**Yakov Ben-Haim**  
**Technion**  
**Israel Institute of Technology**





## Risk or Uncertainty?

Probability is powerful, but ignorance is not probabilistic

## Uncertainty and the optimization imperative

- Limits of prediction and outcome-optimization
- Robust satisficing

## Rural poverty and exploiting natural resources

**Probabilistic risk**  
or  
**Knightian “true uncertainty”**



# Probabilistic Risk

## Consequence

Drought

Industrial accident

Tsunami

Faulty air filters

Deception, scam

## Probability

Stochastic process

Actuarial tables

Historical data

Quality control data

Sociological data

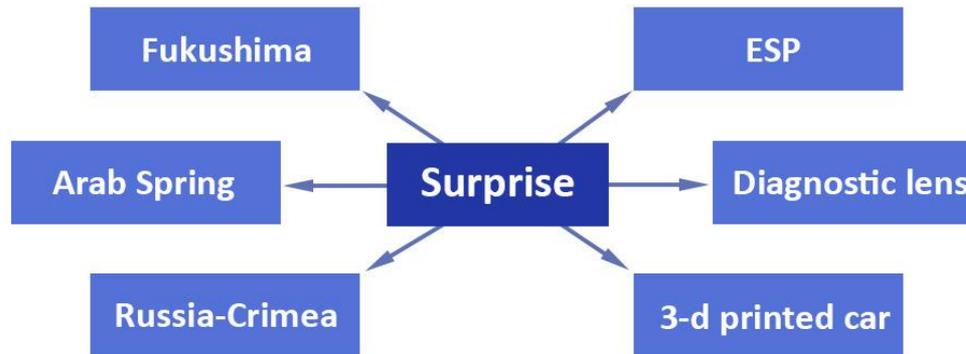


## Risk is:

- Structured: known event space
- Modeled with probability
- Manageable (**but still risky**)

# Frank Knight's "true uncertainty"

"The uncertainties which persist ... are **uninsurable** because there is **no objective measure of the probability**".



# Wheeler's Island

“We live on an island of knowledge surrounded by a sea of ignorance. As our island of knowledge grows, so does the shore of our ignorance.”

*John A. Wheeler*



## D Discovery

- America
- Nuclear fission
- Martians (not yet?)



# Non-probabilistic true uncertainty

## **D** Discovery

## **I** Invention/Innovation

- Printing press: material invention.
- Ecological responsibility: conceptual innovation.
- French revolution: social innovation.



# Non-probabilistic true uncertainty

**D** Discovery

**I** Invention/Innovation

**S** Surprise (Asymmetric uncertainty)

- Ambush
- Competitor's innovation
- Natural catastrophe



# Non-probabilistic true uncertainty

**D** Discovery

**I** Invention/Innovation

**S** Surprise (Asymmetric uncertainty)

What's the next **D** **I** or **S** ???

**Knightian uncertainty:**

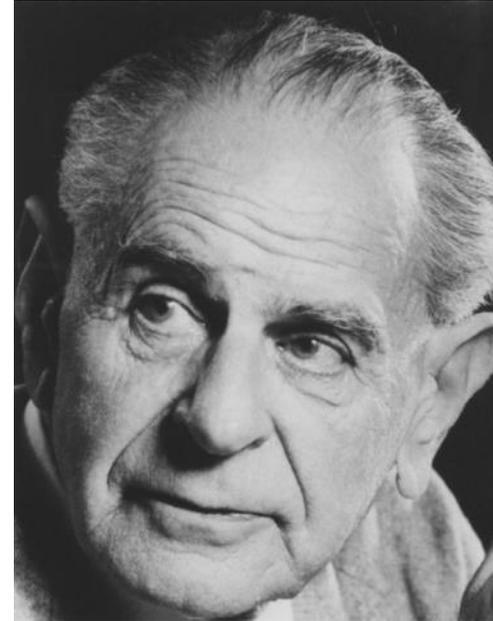
- Unstructured: unknown event space.
- Indeterminate: no laws.
- Barely manageable.

# Shackle-Popper

## Indeterminism



GLS Shackle, 1903-1992



Karl Popper, 1902-1994

# Shackle-Popper Indeterminism

## Intelligence:

What people **know**, influences how they **behave**.



## Discovery:

What will be **discovered tomorrow** can't be **known today**.



Implies

## Indeterminism:

Tomorrow's behavior can't be fully modelled today.

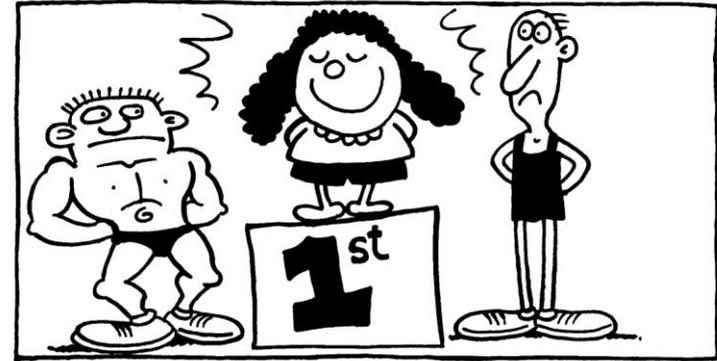
- Info-gaps, indeterminism: **unpredictable**.
- **Ignorance is not probabilistic**.

# Uncertainty and the Optimization Imperative

## Doing your best:

What does that mean?

- Outcome optimization.
- Procedural optimization.



Implications for decision making:  
**Robust satisficing.**



# Doing Your Best

## Substantive outcome optimization:

- Predict outcomes of available options.
- Select predicted best option.

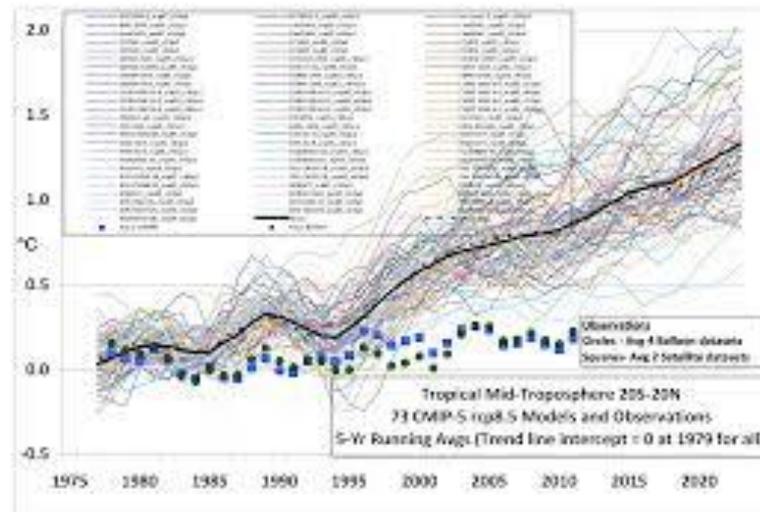


# Doing Your Best

Substantive outcome optimization.

Useful under risk:

- Structured uncertainty.
- Reliable probabilistic predictions.



# Doing Your Best

Substantive outcome optimization:

Useful under **risk**.

Not useful (irresponsible?) under **uncertainty**.

- Unstructured uncertainty.
- Unreliable predictions.



Is this thing plugged in?

# Questions

What do we (**not**) know?



Robustness questions:

- What is an **essential outcome**?
- How to be **robust to surprise**?



Opportuneness questions:

- What is a **windfall outcome**?
- How to **exploit opportunities**?



How to prioritize decision options?

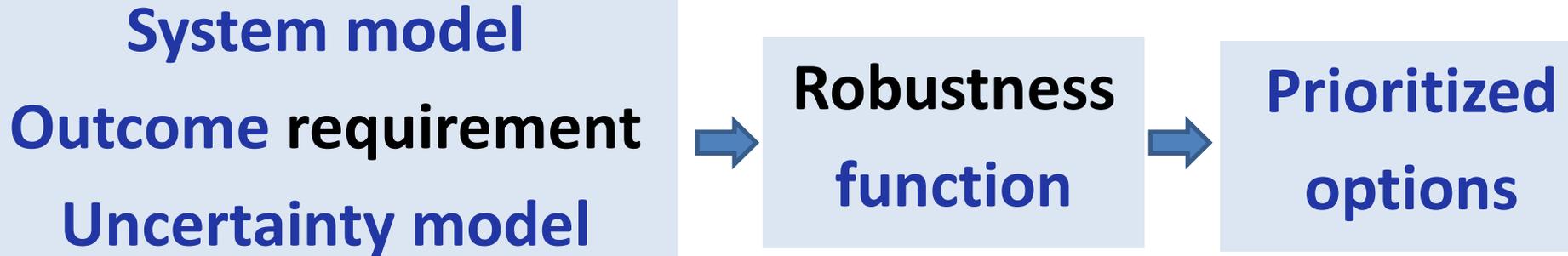
What are the trade offs?



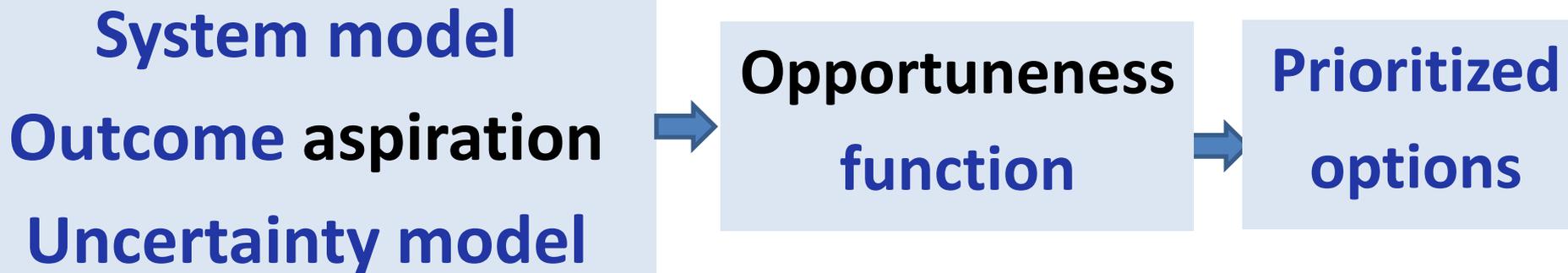
# Answers



## Robustness answer:



## Opportuneness answer:



# Robust Satisficing

## Two questions for decision makers:

1. What are our goals?
2. How much error/surprise can we tolerate?



# Robust Satisficing

## Two questions for decision makers:

1. What are our goals?
2. How much error/surprise can we tolerate?

## 1. Satisficing: Achieving critical outcomes.

- Essential goals.
- Worst acceptable outcomes.
- Modest or ambitious.



# Robust Satisficing

## Two questions for decision makers:

1. What are our goals?
2. How much error/surprise can we tolerate?

## 1. Satisficing: Achieving critical outcomes.

## 2. Robustness:

- Immunity to ignorance.
- Greatest tolerable error or surprise.

# Robust Satisficing

## Two questions for decision makers:

1. What are our goals?
2. How much error/surprise can we tolerate?

**1. Satisficing: Achieving critical outcomes.**

**2. Robustness: Greatest tolerable error.**

**Optimize robustness; satisfice goals:**

**Procedural (not substantive) optimization.**

# Rural poverty & resource use

## Rural poverty:

- Low agricultural productivity.
- High mortality/morbidity.
- Resentment and suspicion of government and NGOs.
- Local barons or warlords.



## Innovative hi-tech proposal:

- New strains of plants.
- Better irrigation.
- Better fertilizers.
- Mechanization of field work.



# Innovation dilemma of poverty

## Potential gains of innovative resource exploitation:

- Higher agricultural productivity.
- Higher standard of living.
- Less arduous field work.

## Potential losses of innovative resource exploitation:

- Failure of innovative crops, causing starvation.
- Social reorganization and upheaval.
- Rapid population growth, canceling gains (Malthus).

**Dilemma:** Innovation could be **much better**, or **much worse**.

**How to choose?**

# Innovation dilemma of poverty

## Basic questions:

- What are the **goals**?
- What is our **knowledge**?
- What are the **uncertainties**?

## Robustness of an option:

Maximum tolerable uncertainty.

**The knowledge-bifurcation.** Is your knowledge:

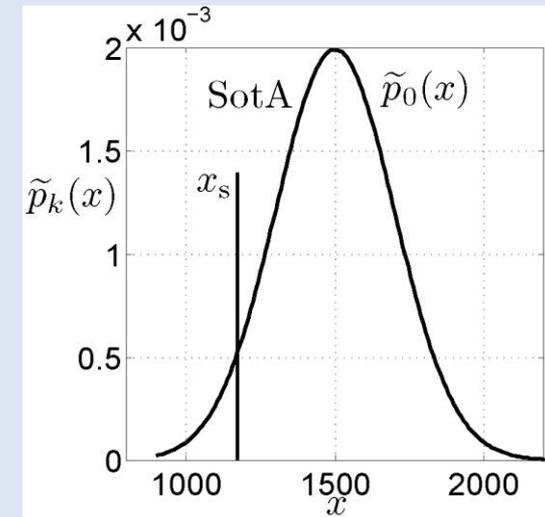
- **Quantitative:** data and equations?
- **Qualitative:** mainly insight and understanding,  
(perhaps with some numbers)?

**We will consider both situations.**

# Poverty dilemma: quantitative

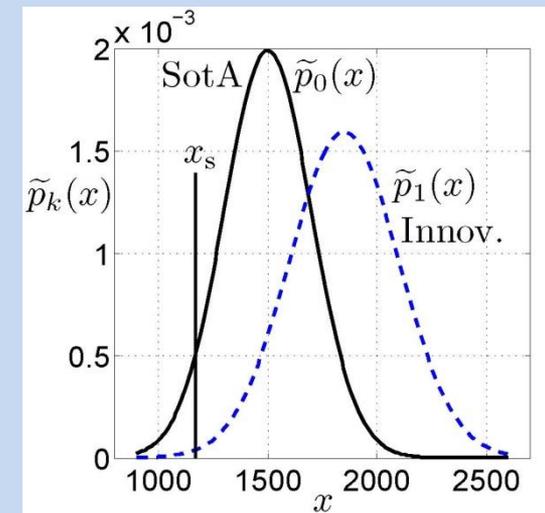
## Field study of traditional State of the Art:

- Survival requirement: 1171 kg wheat/ha.
- Probability dist. of productivity **well known**.
- Survival probability: **0.95 (known)**.
- Survival catastrophe return-time:  
**20 years (known)**.



## Knowledge about innovative option:

- Probability distribution of productivity **estimated, uncertain**.
- Survival probability: **0.9967 (estimate)**.
- Survival catastrophe return-time:  
**303 years (estimate)**.

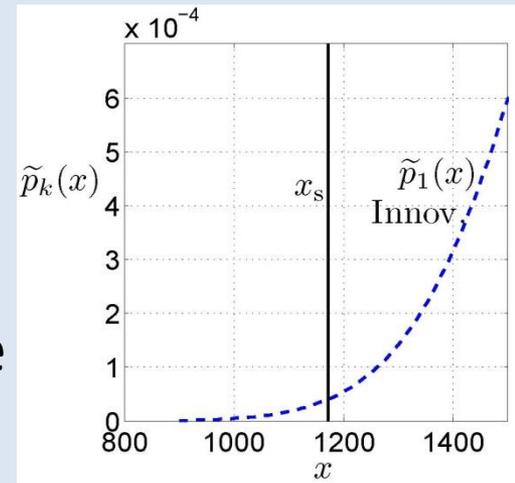


**The choice is clear?**

# Poverty dilemma: quantitative

## Uncertainty of innovative option:

- Prob. distribution of productivity: estimated.
- True tail (rare but bad): **highly uncertain**.
- Survival probability & catastrophe return-time may be **much greater than for SotA**.



## Robustness of an option: How much error can we tolerate?

Greatest **uncertainty** at which

current **knowledge** satisfies the survival **requirement**.

## Robust prioritization: Innovation or SotA?

- Maximize robustness, satisfice outcome.
- Don't try to optimize the outcome.

# Poverty dilemma: quantitative

**Robustness of innovative option:**

**Pessimist's thm. Trade off:**

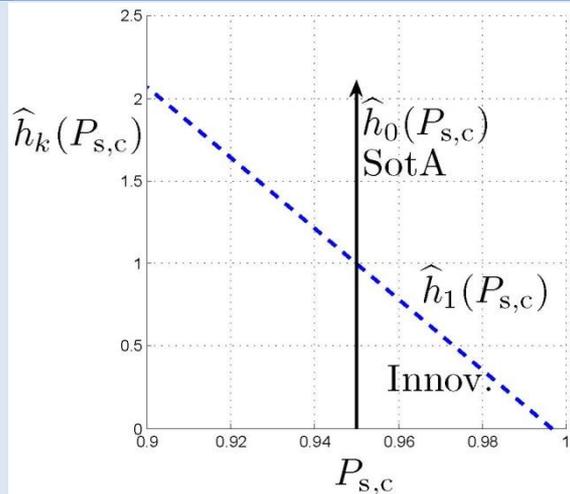
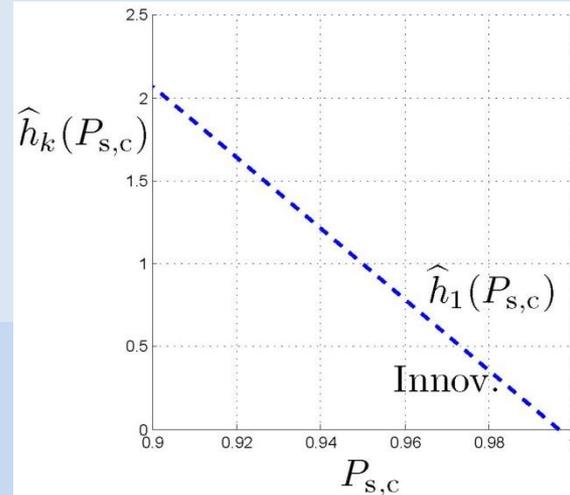
Higher survival prob  $\longleftrightarrow$  lower robustness

**Zeroing:** No robustness at estimated survival probability.

**Robustness of SotA:**

- **Unbounded** for survival probability up to 0.95.
- **Zero** for survival probability above 0.95.

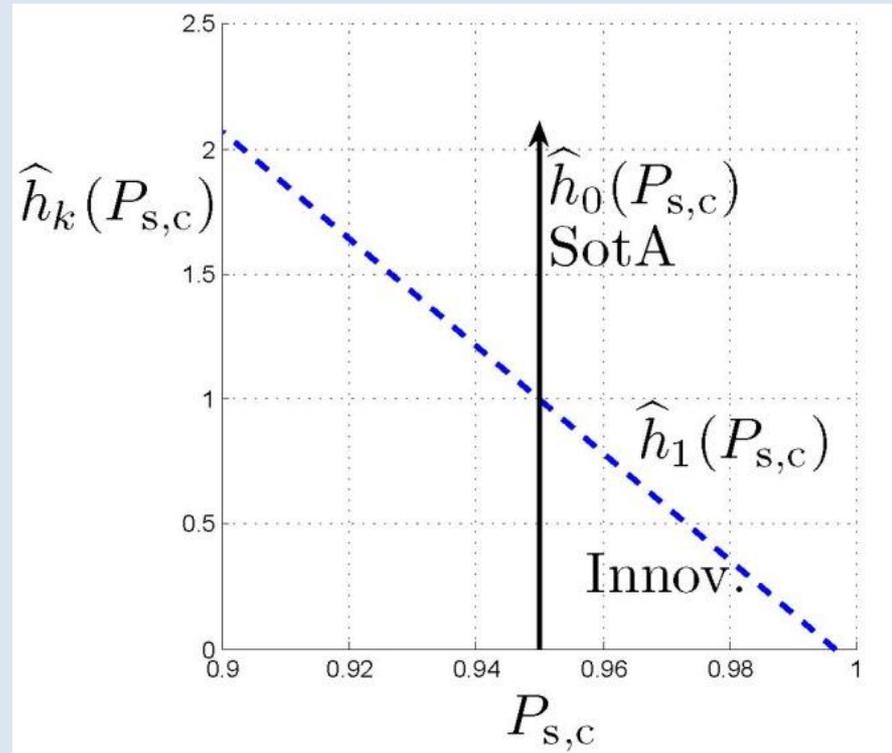
**Decision:** Choose by robustly satisfying the requirement.



# Poverty dilemma: quantitative

## Summary of quantitative analysis of innov. dilemma:

- **Zeroing:** no robustness at estimated survival prob.
- **Optimizer's fallacy:** Prioritize by estimates.
- **Trade off:** robustness vs survival probability.
- **Preference reversal:** Resolution of dilemma.



# Poverty dilemma: qualitative

Now for the hard part:

## Qualitative analysis of robustness.

### Robustness:

- We can't evaluate it quantitatively.
- Assess it qualitatively with **proxies for robustness**:
  - **Resilience**: rapid recovery of critical functions.
  - **Redundancy**: multiple alternative solutions.
  - **Flexibility**: rapid modification of tools and methods.
  - **Adaptiveness**: adjust goals and methods online.
  - **Comprehensiveness**: interdisciplinary system-wide coherence.

# Poverty dilemma: qualitative

## Basic questions:

- What are the **goals**?
- What is our **knowledge**?
- What are the **uncertainties**?

## Bernard Amadei: girl water carriers.

- **Goal**: more potable water.
- **Knowledge**: Abundant fuel. Pump tech. Local culture.
- **Uncertainties**:
  - Long-term maintenance? Catastrophe if not.
  - Stable fuel supply?
  - Social response: what happens to the girls?



# Poverty dilemma: qualitative

## Robust solution:

- **Satisfice** the goal. Don't try to maximize. (Exploit trade off.)
- **Co-design**: local involvement in all stages (comprehensive).
- **Train** locals in pump maintenance (resilience, flexibility).
- **Transition period** of dual supply (redundancy).
- **Long-term contact** for emergency support (adaptiveness).
- **Education** for girls (and boys) (comprehensiveness).
- **Quantitative** analysis where possible.

# Poverty dilemma: qualitative

## Methodological re-cap:

- **Trade off:** higher ambition = lower robustness.  
Ambitions: Yes. Wishful thinking: No.
- **Zeroing:** Best-estimated outcomes have no robustness.  
**Satisfice** your goals. **Optimize** your robustness.  
Don't try to maximize the outcome.
- **Preference reversal:** sub-optimal may be more robust.  
Wood burning steam pump more robust to uncertainty than solar electric technology.

# Summing Up

## Risk or Uncertainty:

- **Probabilistic** risk, **Knightian** uncertainty (info-gaps).
- Shackle-Popper indeterminism.

## Substantive outcome optimization:

Useful under **risk**, not under **uncertainty**.

**Robust satisficing:** Optimize robustness; satisfice goals.

- **Procedural** (not substantive) **optimization**.

**Opportune windfalling:** use propitious uncertainty.

**Rural poverty and exploiting natural resources.**

# Questions?

